

FULL-TIME INTERNATIONAL MBA EXCHANGE PROGRAM

FACT SHEET FALL 2025 - SPRING 2026

CONTACT INFORMATION

CROSS-PROGRAM INITIATIVES IE BUSINESS SCHOOL

Calle María de Molina, 31 (8th floor)
28006 Madrid
SPAIN
BusinessMastersExchanges@ie.edu
+34 91 568 9600
www.ie.edu

Stephanie Lim, Senior Associate Director
Overall master's-level exchange supervision (Business School only), yearly negotiations, program design questions, special requests

María Ulargui, Coordinator
Primary contact, outgoing students from IE

Isabel Aymat, Coordinator
Primary contact, incoming students to IE

TERM DATES

Fall 2025 MBA Electives

- Electives: Sept. 1-Nov. 28, 2025
Within the term, electives have staggered course dates. Exams included in overall term dates.
- Welcome Day: Saturday, Sept. 6, 2025

Spring 2026 MBA Electives

- Electives: Jan. 12-April 10, 2026
Staggered course dates; exams included.
- Welcome Day (TBC): Saturday, Jan. 10, 2026

NOMINATION DEADLINES

Incoming students to IE

- Fall 2025: April 3, 2025
- Spring 2026: September/October 2025 (TBC)

Please let us know if you need an extension.

Outgoing students from IE will be nominated by Partner School deadlines; IE will contact partner schools directly if an extension is needed.

MBA EXCHANGES AT IE BUSINESS SCHOOL

IMBA exchange students typically have 3-6 years of professional experience. All nominees must be in good academic standing in an MBA at one of IE's partner schools.

Fall 2025 Electives will take place September-December.

NEW! Our Spring 2026 Electives timing has changed:

IMBA Electives will take place January-April.

General Course Load Information

MBA exchange students take **4 electives** while at IE. The course load translates as follows:

Each IE Elective: 15 Sessions / 20 Contact Hours

IE Course Load (4 Electives):

60 Sessions / 80 Contact Hours

If required, the home school is responsible for ECTS equivalents.

If exchange students need fewer/more contact hours, **please contact our team immediately** to inquire about feasibility. Not all requests for exceptions may be possible due to visa requirements, timetable clashes, seat availability, or workload compatibility.

MBA Electives Overview

- Exchange start/end dates depend on the electives chosen.
- The final course offering is confirmed approximately 1-1.5 months before the exchange begins. (Sample listing found at the end of this Fact Sheet (reference only)).
- Students enroll on specific dates through an online bidding system, selecting 4 courses based on their interests, home school requirements, and available seats.
- Students may **only** drop a class during the designated Add/Drop period communicated by IE staff, as long as the course meets Add/Drop date requirements. **Students may not drop a class once the term has begun.** Such action will result in a "W" (Withdrawal) or a "Fail" on the exchange transcript, depending on the situation.

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Grading System

IE Business School uses a curve-based grading system with the distribution illustrated to the right.

The Fail grade falls outside the curve and is assigned to students whose performance is below the required minimum (two standard deviations from the mean of the course participants [minimum required = mean – (standard deviation*2)]).

Reassessment procedures will be communicated as necessary.

NOTE: At IE, participation is key to the learning experience and the final grade. Exchange students should prepare to participate actively in class discussion.

Language Requirements

All courses are taught in English. The sending institution is responsible for ensuring an adequate level of English for the MBA exchange.

Other Exchange Benefits

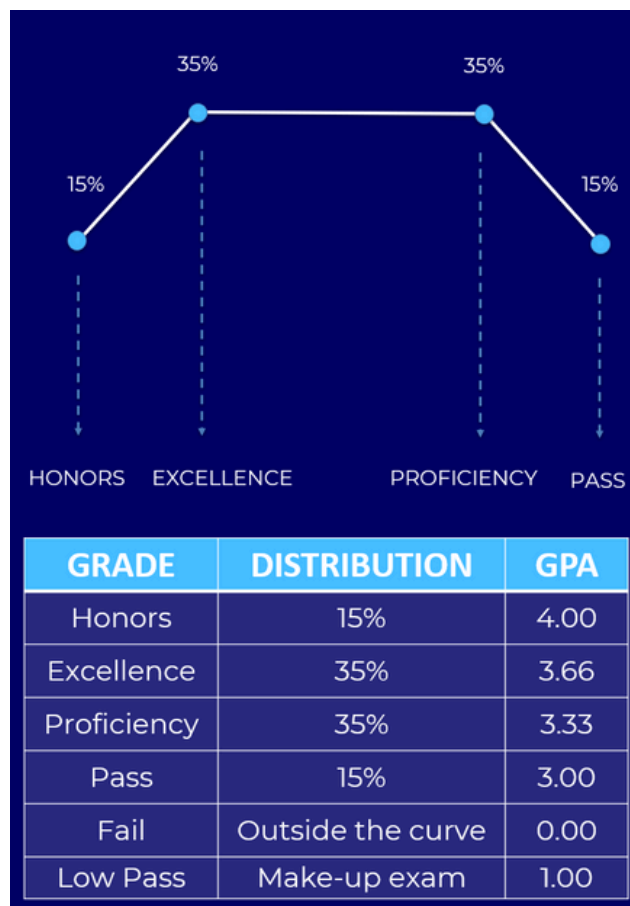
MBA Exchange BuddIEs Program: Exchange students may be introduced to current IE students to help facilitate their arrival and adjustment to Madrid.

Accommodation in Madrid: IE Business School has an urban campus, and exchange students must arrange their own housing. After admission to the exchange, IE's Student Services provides suggestions on how to begin the search.

Access to IE Talent & Careers Resources on the IE Career Portal: Exchange students have access to navigate IE's Career Portal during the exchange (and for 6 months afterward). **NOTE:** exchange students do not have access to apply for jobs, nor to request one-on-one advising.

IE Library Resources: Exchange students receive access to the IE Library and its resources during their term.

Alumni Services: Exchange students do not obtain alumni status at IE Business School, but during the exchange, they do have access to the Alumni Directory and can participate in certain associated events.



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MBA ELECTIVES SAMPLE COURSE LIST

Subject to changes | Each elective has 20 contact hours.

FAMILY BUSINESSES AND BUSINESS FAMILIES
FINANCIAL MODELLING
REAL ESTATE FINANCE
SUSTAINABLE FINANCE
MANAGING PORTFOLIOS
EFFECTIVE COMMUNICATION
BUSINESS THINKING: CREATIVE SKILLS & SOLUTIONS
HANDS-ON E-COMMERCE AND DIGITAL STRATEGY
TECHNOLOGY AND BUSINESS STRATEGY
MARKETING STRATEGY FOR SUSTAINABILITY
SERVICE MARKETING AND CUSTOMER STRATEGY
STRATEGIC BRAND MANAGEMENT
DIGITAL MARKETING: SOCIAL, MOBILE AND ANALYTICS
NEUROMARKETING: WHAT HAPPENS IN OUR MIND
MAXIMIZE YOUR NEGOTIATION POWER AND SUCCESS
PROJECT MANAGEMENT
SUPPLY CHAIN MANAGEMENT
STRATEGY IMPLEMENTATION
LUXURY STRATEGY
COUNTRY ECONOMIC ANALYSIS
GEOPOLITICS, INTELLIGENCE TRADECRAFT & STRATEGY

MASTER IN MANAGEMENT EXCHANGE PROGRAM

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TERM DATES

Fall 2025 MIM Electives

- Electives: Sept. 1-Nov. 28, 2025

Within the term, electives have staggered course dates. Exams included in overall term dates.

- Welcome Day: Saturday, Sept. 6

Spring 2026 MIM Electives

- Electives: Jan. 12-April 10, 2026

Staggered course dates; exams included.

- Welcome Day (TBC): Saturday, Jan. 10

NOMINATION DEADLINES

Incoming students to IE

- Fall 2025: April 3, 2025
- Spring 2026: September/October 2025 (TBC)

Please let us know if you need an extension.

(Outgoing students from IE will be nominated by Partner School deadlines.)

MIM EXCHANGES AT IE BUSINESS SCHOOL

Master in Management exchange students at IE have 0-2 years of professional experience (students with more than 5 years of experience may not participate). All nominees must be in good academic standing in the MIM or a similar postgraduate program at one of IE's partner schools.

Fall 2025 Electives will take place September-December.

NEW! Our **Spring 2026 Electives** timing has changed:

MIM Electives will take place January-April.

General Course Load Information

MIM exchange students take **5 Electives** while at IE. The course load translates as follows:

Each IE Elective: 15 Sessions | 20 Contact Hours

IE Course Load (5 Electives): 75 Sessions | 100 Contact Hours

If required, the home school is responsible for ECTS equivalents.

If exchange students need fewer/more contact hours, **please contact our team immediately** to inquire about feasibility. Not all requests for exceptions may be possible due to visa requirements, timetable clashes, seat availability, or workload compatibility.

MIM Electives Overview

- Exchange start/end dates depend on the electives chosen.
- The final course offering is confirmed approximately 1-1.5 months before the exchange begins. (Sample listing found at the end of this Fact Sheet (reference only)).
- Students enroll on specific dates through an online bidding system, selecting 5 courses based on their interests, home school requirements, and available seats.
- Students may **only** drop a class during the designated Add/Drop period communicated by IE staff, as long as the course meets Add/Drop date requirements. **Students may not drop a class once the term has begun.** Such action will result in a "W" (Withdrawal) or a "Fail" on the exchange transcript, depending on the situation.



MASTER IN MANAGEMENT EXCHANGE PROGRAM

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Language Requirements

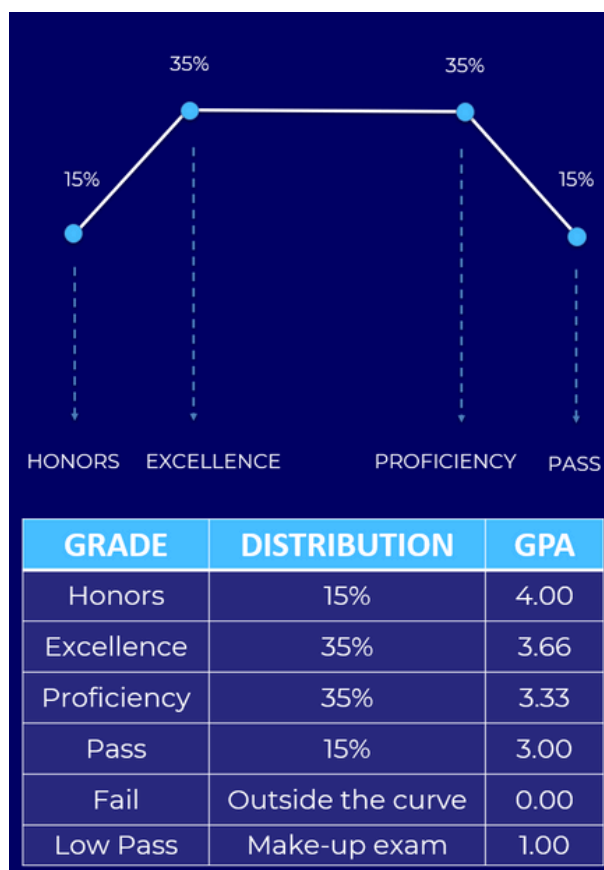
Almost all MIM Electives will be taught in English, with a small selection in Spanish. The home school is responsible for only nominating students who are fluent in the language of instruction.

If English is NOT the language of instruction in the home school's MIM program, the exchange coordinator must provide proof of the student's fluency (TOEFL (95 iBT or higher), IELTS (7 or higher), Cambridge (Advanced), or an institutional letter confirming the student's English ability).

Grading System

IE Business School uses a curve-based grading system with the distribution seen on the right. The Fail grade falls outside the curve and is assigned to students whose performance is below the required minimum (2 standard deviations from the mean of the course participants [minimum required = mean – (standard deviation*2)]), or if so determined by the professor. Reassessment procedures will be communicated as necessary.

NOTE: At IE, participation is key to the learning experience and the final grade. Exchange students should prepare to participate actively in class discussion.



Other Exchange Benefits

MIM Exchange BuddIEs Program: Exchange students may be introduced to current IE students to help facilitate their arrival and adjustment to Madrid.

Accommodation in Madrid: IE Business School has an urban campus, and exchange students must arrange their own housing. IE's Student Services provides suggestions on how to begin the search.

Access to IE Talent & Careers Resources on the IE Career Portal: During the exchange, students are granted access to IE's Career Portal, through which they can access and navigate online resources on their own. After the program, exchange students will maintain access for 6 months. Please note that exchange students do not have access to apply for jobs, nor to request one-on-one advising.

IE Library Resources: Exchange students receive access to the IE Library and its resources during their term.

Alumni Services: Exchange students do not obtain alumni status at IE Business School, but during the exchange, they do have access to the Alumni Directory and can participate in certain associated events.

MASTER IN MANAGEMENT EXCHANGE PROGRAM

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SAMPLE MIM ELECTIVES COURSE LIST

Subject to changes for future terms

A CHIEF FINANCIAL OFFICER IN PRACTICE	HUMANS IN TIMES OF CRISIS
ADVANCED TOPICS IN THE WORLD ECONOMY	INTERNATIONAL STRATEGY SIMULATION
ART: BUSINESS AND SOCIAL PERSPECTIVES	INTRODUCTION TO FINTECH
AUTHENTIC LEADERSHIP... AN INSIDE JOB	INTRODUCTION TO PRIVATE EQUITY
B2B MARKETING STRATEGY	LUXURY STRATEGY
BLOCKCHAIN FOR BUSINESS	MANAGING TECH STARTUPS
BUILDING FINANCIAL PROJECTIONS	MARKETING STRATEGY FOR DECISION MAKING
CHATBOTS, ROBOTICS, AND INTELLIGENT	MARKETING STRATEGY FOR SUSTAINABILITY
INTERFACES	MASTERING SALES AND OPERATIONS PLANNING
CHINA: ECONOMY, TECHNOLOGY, AND	MERGERS AND ACQUISITIONS: LEADERSHIP &
GEOPOLITICS	VALUE CREATION
CLOUD SOLUTION ARCHITECTURE	NEGOTIATION
COUNTRY ECONOMIC ANALYSIS	PRICING: WINNING THE PROFIT GAME
CULTURAL DIVERSITY TODAY: A GLOBAL	REAL ESTATE FINANCE
PERSPECTIVE	RISK ANALYSIS: SCENARIO PLANNING IN
DATA ANALYSIS FOR DECISION MAKING	UNCERTAIN ENVIRONMENTS
DESCRIPTIVE ANALYTICS & VISUALIZATION	RISK MANAGEMENT & DERIVATIVES
DIGITAL MARKETING	RISK MANAGEMENT AND BUSINESS
DIGITAL OPERATIONS	OPPORTUNITIES IN INTERNATIONAL
ENTREPRENEURSHIP IN EMERGING MARKETS:	OPERATIONS
THE CASE OF LATIN AMERICA	SCALEUP YOURSELF!
FAMILY BUSINESS AND FAMILIES IN BUSINESS	SERVICES MARKETING & CUSTOMER STRATEGY
FINANCE FOR MULTATIONALS	SPORT MARKETING AND VALUE CREATION
FINANCIAL INSTRUMENTS AND M&A ACCOUNTING	STRATEGIC PROJECT MANAGEMENT
FINANCIAL SKILLS FOR CONSULTING	STRATEGY IMPLEMENTATION
FINTECH: DISRUPTING THE FINANCIAL SECTOR	SUSTAINABILITY THROUGH SUPPLY CHAIN
FORENSIC FINANCIAL ANALYSIS & DEBT	MANAGEMENT
RESTRUCTURING	SUSTAINABLE FINANCE
GAMIFICATION AND ECONOMICS: INCENTIVIZING	TECHNOLOGY INNOVATION AND
AND REWARDING BEHAVIOR IN THE REAL	SUSTAINABILITY
WORLD	VALUATION OF INTANGIBLES IN FOOTBALL
GROWTH-HACKING STARTUPS THROUGH DATA	CLUBS: FINANCIAL ANALYSIS, TRADEMARKS, TV
ANALYTICS	RIGHTS AND FOOTBALL PLAYERS
HOW TO BUILD AND DEVELOP HIGH-	VIRTUAL REALITY AND AUGMENTED REALITY
PERFORMING TEAMS	FOR MARKETING